



## **Ascendant Serves as M&A Advisor to Vista Dental Products in Sale to Inverness Graham**

IRVINE, Calif., June 29, 2018 -- Ascendant Capital Markets LLC ("Ascendant") announced today the completion of the sale of Vista Dental Products ("Vista") of Racine, Wisconsin to Inverness Graham of Newtown Square, Pennsylvania.

Ascendant served as the exclusive M&A advisor to Vista on the transaction.

Since its beginnings in 1997, Vista Dental has stayed true to the goal of producing quality dental products which offer superior clinical results. As a result of a "Mountains Above the Rest" commitment to quality, creative product development, and impassioned commitment of its employees, Vista has emerged as a leading producer of brand name merchandise.

Inverness Graham is an operationally focused private investment firm with over \$500 million of assets under management. Inverness Graham acquires high growth, innovative manufacturing, technology and services companies.

Ascendant Managing Director Dr. Christopher Gayde led the Vista transaction on behalf of Ascendant in the capacity of exclusive financial advisor. As both a former practicing dentist and current head of Ascendant's Dental Investment Banking Group, Dr. Gayde is uniquely qualified to understand the needs and concerns of dental product manufacturers and dental group owners who are contemplating a liquidity event.

"Having Dr. Gayde lead our Dental Group has been an important part of the process," said Bradley J. Wilhite, Co-Founder & Managing Partner of Ascendant. "His knowledge of the buyers in the dental field and his ability to help navigate the intricacies of this type of a transaction has been crucial to our success," he added.

Dr. Gayde and his team of Managing Directors at Ascendant have closed more than 300 M&A and corporate finance transactions over a broad range of industries. The Ascendant team has focused on privately owned businesses with revenues in the \$10 million to \$200 million range for M&A transactions and smaller emerging growth companies for corporate finance transactions.

### **About Ascendant Capital Markets LLC**

Ascendant Capital Markets, LLC, based in Irvine, California, is a full-service investment banking, equity research, market making, and securities trading firm focused on public and private companies, and strategic and institutional investors. Ascendant Capital Markets is registered with the United States Securities and Exchange Commission (SEC) as a broker-dealer, and is a member of the FINRA and SIPC.

For more information, please visit [www.ascendant.com](http://www.ascendant.com) or contact Christopher Gayde, Managing Director at 949.259.4918 or Bradley J. Wilhite, Co-Founder & Managing Partner, at 949.259.4949.

*This announcement is for informational purposes only and does not constitute a solicitation or offer to buy or sell any securities or other financial instrument or to provide any investment advice or service.*

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